

MARSTON'S PUBS LIMITED

Quarterly Investor Report For the Period ended 28 June 2025

This Quarterly Investor Report covers the results for Marston's Pubs Limited from 30 June 2024 to 28 June 2025

To: HSBC Trustee (C.I.) Limited (as *Borrower Security Trustee, Issuer Security Trustee*, and *Note Trustee*)

HSBC Bank plc (as *Principal Paying Agent*)

Standard & Poor's Rating Services

Fitch Ratings Limited

Terms defined in the Master Definitions and Construction Schedule (the *Master Definitions and Construction Schedule*) dated as of 9 August 2005 and amended and restated on 22 November 2007 and signed for the purposes of identification by Freshfields Bruckhaus Deringer and Linklaters shall bear the same meaning herein.

Definitions:

Q3 means the results for the Financial Quarter from 30 March 2024 to 28 June 2025

Q2 means the results for the Financial Quarter from 29 December 2024 to 29 March 2025

Q1 means the results for the Financial Quarter from 29 September 2024 to 28 December 2024

Q4 means the results for the Financial Quarter from 30 June 2024 to 28 September 2024

Relevant Period means Q3 + Q2; and Relevant Year means Q3 + Q2 + Q1 + Q4

Principal Debt Movements

| Principal Debt Movements on the Notes | Balance as at 29 March | Scheduled repayments | Repurchases | Balance as at 28 June |
|--|------------------------|----------------------|-------------|--------------------------|
| | 2025 | made | | 2025 |
| | £m | £m | £m | £m |
| Aggregate principal amount outstanding at the Financial Quarter Date | 540.8 | (11.1) | - | 529.7 |
| Class A2 Notes | 84.0 | (7.7) | - | 76.3 |
| Class A3 Notes | 200.0 | `- | - | 200.0 |
| Class A4 Notes | 101.8 | (3.4) | - | 98.4 |
| Class B Notes | 155.0 | - | - | 155.0 |



| Principal Debt Movements on the Term Advance | Balance as at 29 March 2025 £m | Scheduled repayments made £m | Repurchases £m | Balance as at 28 June 2025 £m |
|--|---|---------------------------------------|-------------------|--|
| Aggregate principal amount outstanding at the Financial Quarter Date | 540.8 | (11.1) | - | 529.7 |
| Class A2 Notes | 84.0 | (7.7) | - | 76.3 |
| Class A3 Notes | 200.0 | - | - | 200.0 |
| Class A4 Notes | 101.8 | (3.4) | - | 98.4 |
| Class B Notes | 155.0 | - | - | 155.0 |

Specific Trading Details

Turnover for the 13 weeks comprising Q3 was £118.6m giving a total during the Relevant Year of £445.6m. EBITDA for the quarter was £29.7m giving a cumulative total of £104.1m.

| | Tenanted (Q3) | Managed (Q3) | Total (Q3) | Relevant Period (Q3 + Q2) | Relevant Year (Q3+Q2+Q1+Q4) |
|----------------------------|------------------|-----------------|---------------|------------------------------|-----------------------------|
| | £m | £m | £m | £m | £m |
| Turnover | 49.2 | 69.4 | 118.6 | 219.1 | 445.6 |
| Operating expenses | 38.7 | 53.4 | 92.1 | 176.0 | 354.3 |
| Adjusted Operating Profit* | 10.5 | 16.0 | 26.5 | 43.1 | 91.3 |
| Operating Profit | | | 26.5 | 43.1 | 89.4 |
| EBITDA | 11.8 | 17.9 | 29.7 | 49.6 | 104.1 |
| Free Cash Flow | | | 37.6 | 67.4 | 136.3 |
| Debt Service | | | 20.3 | 40.2 | 80.3 |

^{*} Before amortisation of goodwill

Coverages and Covenants

FCF DSCR was 1.7 times and the EBITDA to Debt Service ratio was 1.3 times for the Relevant Year and 1.7 times and 1.2 times respectively for the Relevant Period.

| | Relevant Period | Relevant Year | |
|--|-----------------|---------------|--|
| | (Q3 + Q2) | (Q3+Q2+Q1+Q4) | |
| Free Cash Flow: Debt Service | 1.7 times | 1.7 times | |
| EBITDA: Debt Service | 1.2 times | 1.3 times | |
| Debt Service Covenant satisfied | Yes | Yes | |
| Restricted Payment Condition satisfied | No | No | |

Net Worth as at 28 June 2025 was £704.3m. Restricted Payments of £7.5m were made in Q3 and £45.6m during the Relevant Year. The Restricted Payment Maximum at 28 June 2025 was £147.5m and no calculation of the Further Restricted Payment Maximum was required.



Maintenance and Capital Enhancement

The cumulative Maintenance Expenditure in the Relevant Year was £22.6m and the Relevant Period was £11.9m. The Required Maintenance Amount for the Relevant Year was £17.6m.

Capital Enhancement Expenditure of £3.4m was made in Q3, £12.6m in the Relevant Year and £7.7m in the Relevant Period.

*Maintenance includes both capital items and items expensed through the profit and loss account.

Cash Balances

Balances on the following accounts at 28 June 2025 were as follows:

| | £m |
|------------------------------|------|
| Borrower Transaction Account | 5.3 |
| Disposals Proceeds Account | - |
| Maintenance Reserve Account | - |
| All other Obligor Accounts | 21.5 |

The amount available under the Liquidity Facility at 28 June 2025 was as follows:

| | £m |
|------------------------------|-------|
| Total Liquidity Facility | 120.0 |
| Liquidity Facility drawn | 0.0 |
| Available Liquidity Facility | 120.0 |

Estate

| | Tenanted | Managed | Total |
|--------------------------------------|----------|---------|--------|
| | Number | Number | Number |
| Outlets at the beginning of Q3 FY25 | 583 | 258 | 841 |
| Conversions from Managed to Tenanted | - | - | - |
| Conversion from Tenanted to Managed | - | - | - |
| Acquisitions and substitutions | - | - | - |
| Disposals | (1) | - | (1) |
| Outlets at the end of Q3 FY25 | 582 | 258 | 840 |

The aggregate proceeds from pub disposals was £0.3m for the quarter.



Accounting Policies

Marston's PLC certifies that these financials comply with Generally Accepted Accounting Principles applied in the United Kingdom.

Defaults

Marston's PLC certifies that no Loan Event of Default or Potential Loan Event of Default has occurred.

For further information please contact:

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