

#### **MARSTON'S PUBS LIMITED**

## Quarterly Investor Report For the Period ended 27 September 2025

This Quarterly Investor Report covers the results for Marston's Pubs Limited from 29 September 2024 to 27 September 2025

To: HSBC Trustee (C.I.) Limited (as *Borrower Security Trustee, Issuer Security Trustee*, and *Note Trustee*)

HSBC Bank plc (as *Principal Paying Agent*)

Standard & Poor's Rating Services

Fitch Ratings Limited

Terms defined in the Master Definitions and Construction Schedule (the *Master Definitions and Construction Schedule*) dated as of 9 August 2005 and amended and restated on 22 November 2007 and signed for the purposes of identification by Freshfields Bruckhaus Deringer and Linklaters shall bear the same meaning herein.

#### **Definitions:**

Q4 means the results for the Financial Quarter from 29 June 2025 to 27 September 2025

Q3 means the results for the Financial Quarter from 30 March 2025 to 28 June 2025

Q2 means the results for the Financial Quarter from 29 December 2024 to 29 March 2025

Q1 means the results for the Financial Quarter from 29 September 2024 to 28 December 2024

Relevant Period means Q4 + Q3; and Relevant Year means Q4 + Q3 + Q2 + Q1

## **Principal Debt Movements**

| Principal Debt Movements on the Notes                                | Balance as at<br>28 June<br>2025 | Scheduled repayments made | Repurchases | Balance as at<br>27 September<br>2025 |
|--|----------------------------------|---------------------------|-------------|---------------------------------------|
|  | £m                               | £m                        | £m          | £m                                    |
| Aggregate principal amount outstanding at the Financial Quarter Date | 529.7                            | (11.2)                    | -           | 518.5                                 |
| Class A2 Notes   | 76.3                             | (7.9)                     | -           | 68.4                                  |
| Class A3 Notes   | 200.0                            | -                         | -           | 200.0                                 |
| Class A4 Notes   | 98.4                             | (3.3)                     | -           | 95.1                                  |
| Class B Notes  | 155.0                            | -                         | -           | 155.0                                 |



| Principal Debt Movements on the Term<br>Advance                      | Balance as at<br>28 June<br>2025<br>£m | Scheduled<br>repayments<br>made<br>£m | Repurchases | Balance as at<br>27 September<br>2025<br>£m |
|--|--|---------------------------------------|-------------|---|
| Aggregate principal amount outstanding at the Financial Quarter Date | 529.7                                  | (11.2)                                | -           | 518.5                                       |
| Class A2 Notes   | 76.3                                   | (7.9)                                 | -           | 68.4  |
| Class A3 Notes   | 200.0                                  | -                                     | -           | 200.0                                       |
| Class A4 Notes   | 98.4                                   | (3.3)                                 | -           | 95.1  |
| Class B Notes  | 155.0                                  | -                                     | -           | 155.0                                       |

# **Specific Trading Details**

Turnover for the 13 weeks comprising Q4 was £111.7m giving a total during the Relevant Year of £439.5m. EBITDA for the quarter was £31.1m giving a cumulative total of £104.9m.

|                            | Tenanted<br>(Q4) | Managed<br>(Q4) | Total<br>(Q4) | Relevant Period<br>(Q4 + Q3) | Relevant Year (Q4+Q3+Q2+Q1) |
|----------------------------|------------------|-----------------|---------------|------------------------------|-----------------------------|
|                            | £m               | £m              | £m            | £m                           | £m                          |
| Turnover                   | 46.5             | 65.2            | 111.7         | 230.3                        | 439.5                       |
| Operating expenses         | 34.1             | 49.5            | 83.6          | 175.7                        | 347.3                       |
| Adjusted Operating Profit* | 12.4             | 15.7            | 28.1          | 54.6                         | 92.2                        |
| Operating Profit           |                  |                 | 28.1          | 54.6                         | 92.2                        |
| EBITDA                     | 13.6             | 17.5            | 31.1          | 60.8                         | 104.9                       |
| Free Cash Flow             |                  |                 | 39.9          | 77.6                         | 140.8                       |
| Debt Service               |                  |                 | 20.0          | 40.2                         | 80.1                        |

<sup>\*</sup> Before amortisation of goodwill

# **Coverages and Covenants**

FCF DSCR was 1.8 times and the EBITDA to Debt Service ratio was 1.3 times for the Relevant Year and 1.9 times and 1.5 times respectively for the Relevant Period.

|  | Relevant Period | Relevant Year |  |
|--|-----------------|---------------|--|
|  | (Q4 + Q3)       | (Q4+Q3+Q2+Q1) |  |
| Free Cash Flow: Debt Service           | 1.9 times       | 1.8 times     |  |
| EBITDA: Debt Service                   | 1.5 times       | 1.3 times     |  |
| Debt Service Covenant satisfied        | Yes             | Yes           |  |
| Restricted Payment Condition satisfied | Yes             | No            |  |

Net Worth as at 27 September 2025 was £745.7m. Permitted Restricted Payments of £15.5m were made in Q4 and £52.4m during the Relevant Year. The Restricted Payment Maximum at 27 September 2025 was £147.9m and no calculation of the Further Restricted Payment Maximum was required.



# **Maintenance and Capital Enhancement**

The cumulative Maintenance Expenditure in the Relevant Year was £22.3m and the Relevant Period was £11.1m. The Required Maintenance Amount for the Relevant Year was £18.3m.

Capital Enhancement Expenditure of £1.6m was made in Q4, £12.2m in the Relevant Year and £5.0m in the Relevant Period.

\*Maintenance includes both capital items and items expensed through the profit and loss account.

#### **Cash Balances**

Balances on the following accounts at 27 September 2025 were as follows:

|                              | £m   |
|------------------------------|------|
| Borrower Transaction Account | 13.7 |
| Disposals Proceeds Account   | 0.7  |
| Maintenance Reserve Account  | -    |
| All other Obligor Accounts   | 7.0  |

The amount available under the Liquidity Facility at 27 September 2025 was as follows:

| Total Liquidity Facility Liquidity Facility drawn | 120.0<br>0.0 |
|---|--------------|
| Available Liquidity Facility                      | 120.0        |

#### **Estate**

|                                      | Tenanted | Managed | Total  |
|--------------------------------------|----------|---------|--------|
|                                      | Number   | Number  | Number |
| Outlets at the beginning of Q4 FY25  | 582      | 258     | 840    |
| Conversions from Managed to Tenanted | -        | -       | -      |
| Conversion from Tenanted to Managed  | -        | -       | -      |
| Acquisitions and substitutions       | -        | -       | -      |
| Disposals                            | (3)      | -       | (3)    |
| Outlets at the end of Q4 FY25        | 579      | 258     | 837    |

The aggregate proceeds from pub disposals was £1.2m for the quarter.



# **Accounting Policies**

Marston's PLC certifies that these financials comply with Generally Accepted Accounting Principles applied in the United Kingdom.

## **Defaults**

Marston's PLC certifies that no Loan Event of Default or Potential Loan Event of Default has occurred.

For further information please contact:

Rob Leach, Director of Treasury Stephen Hopson, Chief Financial Officer 07989 856737 01902 329186